

June 15, 2012

Dear DBE Business Owner:

Thank you for your continued interest in the South Carolina Department of Transportation's (SCDOT) Disadvantaged Business Enterprise (DBE) program. We value your commitment to the program and continually seek new opportunities for our firms. Recently, two new programs have been established we would like to share with you.

In coordination with the Governor's Office of Small and Minority Business Assistance (OSMBA), the agency that certifies South Carolina businesses as minority and women owned for state funded procurements has agreed to accept DBE certification in lieu of a separate state application. This applies to all South Carolina based firms who have been certified as a DBE since 2009. If you are interested and have a Personal Net Worth of \$750,000 or less, complete and mail us the attached OSMBA form. It's that simple!

Additionally, SCDOT is in the process of establishing a Small Business Enterprise (SBE) Program in accordance with Federal regulations which will become effective October 1, 2012. Any small business established for profit with gross receipts less than \$7.5 million averaged over three years is eligible. The SBE firm must be an independent for profit business, owned and controlled by individuals whose personal net worth does not exceed \$1.32 million. Firms already certified as a DBE and meet the gross receipts requirement can simply complete and mail us the attached form for SBE certification.

The SBE program will be activated later this year with certain construction projects being seta-side for SBEs. As this program is mandated for all USDOT agencies, the Federal Aviation Administration and the Federal Transit Administration will also have procurement opportunities specifically for SBE certified firms.

You can mail, email, or fax, the forms to HQ SCDOT 955 Park Street, Room 117, Columbia, SC 29202, (803) 737-1372; linngs@scdot.org,; fax: (803)737-2012. Feel free to contact me or Mr. Gary Linn at (803) 737-1372 for any additional questions. We look forward to hearing from you.

Sincerely,

Arlene Prince

Director

Business Development & Special Programs

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AP/gsl Enclosure

