



# News Release

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## Free Workshop: How to Do Business with the Federal Government

Register in advance for the June 4 workshop at <http://www.charlestoncounty.org/departments/Procurement/sbform.htm>

[Charleston County Government's Small Business Enterprise \(SBE\) Program](#) will hold a free workshop for small business owners on Wednesday, June 4. The session will start at 6 p.m. in Council Chambers on the 2<sup>nd</sup> floor of the Lonnie Hamilton, III Public Services Building located at 4045 Bridge View Drive in North Charleston. The workshop will focus on doing business with the federal government and an overview of the [GSA \(General Services Administration\)](#) schedules.

### **Topics to be discussed at the June 4 workshop:**

- [Jan Zeigler](#), GSA FAS S.C. Customer Service Director, will speak at the workshop
- What is a GSA Scheduled Contract; is it right for my company?
- How to use the GSA Advantage website for Market Research (pricing analysis, existing contracts, product offerings, etc.)
- Methods to find federal business opportunities

Anyone interested in attending should register in advance for the June 4 workshop at <http://www.charlestoncounty.org/departments/Procurement/sbform.htm>.

For more information on the workshop, contact Holly Chesser, SBE Certification & Compliance, at (843) 958-4753 or [hchesser@charlestoncounty.org](mailto:hchesser@charlestoncounty.org)

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- See us on You Tube: <http://www.youtube.com/user/charlestoncountygov>
- Watch County Council meetings online <http://www.ustream.tv/channel/charleston-county-government>



- written by Shawn Smetana -